



Service Brief

Residency Services

We help you bridge the IT skills gap.

From new technology deployments to day-to-day management, our Residency Services span transitional, operational, and technical requirements to provide critical support:

- + Augment key roles or address new technology skills gaps
- + Relieve overloaded staff through temporary demand spikes
- + Accelerate special projects or consulting engagements
- + “Try before you buy” a permanent IT hire

Expertise: Sourced, screened, and support-ready

As a full IT lifecycle services and solutions company, we are uniquely equipped to identify the skills that technical resources must possess to be successful. Here’s what the process looks like, step-by-step:



1: Sourcing

Our experienced resources are:

- Current residents or consultants
- Past residents with proven customer success
- Pre-screened resident applicants
- Hand-selected from our job portal, social media, and talent management boards



2: Screening

We use a four-pronged approach to ensure quality resources:

- Pre-screen interview to check skill set match, communication abilities, and references
- Drug and background screen to ensure quality candidates
- Technical interview when applicable to test skills and thoroughly assess knowledge and experience



3: Support-ready

We facilitate the last phase prior to resource assignment, which is driven by your decisions:

- Candidate review: We present the top two candidates with an executive summary and skills matrix.
- Interviews: We set up interviews by phone, in person, or both.
- Approvals: Agree on start date, sign contracts, and initiate onboarding.

We free your team so it can focus on central business initiatives.

Contact us today to find out if Residency Services are right for your team.

Flexible resourcing customized to your needs

Residency Services are offered on a short-term, transitional, or long-term basis. Choose what works best for your situation and strategic goals.

- + Classic Residency
Client contracts for short- or long-term temporary resources to allow flexibility in its workforce.
- + Placement Service¹
Client contracts for permanent resources with the option of either contract to hire or direct hire. Contract to hire allows client to try out its newly identified resource and hire when confident of fit, with no waiting for permanent positions to be approved. Direct hire allows client to hire immediately to fill those permanent positions.

Our model is flexible to meet your needs and can adapt to your processes. Let us take the worry out of your hands so you can focus on your business.

¹ – Placement fee may apply.

Real-world success stories



El Camino Health leverages Residency Services for networking and security refresh.

- Provided a fast, reliable, and secure network across campus and remote facilities
- Integrated system enhancements without sacrificing uptime or patient care quality
- Delivered unprecedented control and visibility of users and endpoints with the Cisco® ISE platform
- Supported a next-gen, Zero Trust approach to network security



A Fortune 300 provider of medical technology uses residency to support a data center migration.

- Provided resources to support migration discovery tasks
- Placed Solaris®, Windows®, AIX®, and Linux® experts to drive operational and remediation tasks
- Four residents engaged for time frames ranging from four months to more than two years



A respected international technology and services provider uses residency to build a team to tackle an infrastructure initiative.

- Provided residency resources
- Eight residents placed, covering Windows, storage, security, networking, and applications support
- Successful initial 10-month engagement extended to 20 months



A financial services provider uses residency to replace a lost resource.

- Placed skilled Linux engineer
- Resource renewed three times
- Residency engagement continues with other resources requested

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes, and technologies. We believe the best path to digital transformation is integrative, responsive, and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

solutions.insight.com | insight.com

Getting started is easy.

Visit solutions.insight.com/contact-us to connect with our team.

©2022, Insight Direct USA, Inc. All rights reserved. All other trademarks are the property of their respective owners.
RS-5B-1.0.04.22

DG-NA-CDCT-CS-Residency@insight.com
solutions.insight.com | insight.com