Solution Brief

Public Sector Solutions From Insight

You're providing critical services — we can support you.

We're living in a changed world today. People's lives have been upended in ways we never could have imagined.

For your agency, institution, or organization, the changes have had added impact. Not only do you need to support a larger remote workforce and take measures to protect the health and well-being of those you employ, you're also on the front lines, defining new standards that enable citizens and students to thrive despite uncertainties.

Key challenges you may be experiencing:

Doing more with less

- Resource optimization
- Critical application, services, and infrastructure requirements
- Maximizing existing capabilities

Organizational silos

- Project management-based approach
- Utilizing shared services where appropriate
- Leveraging security, RBAC, and multitenancy to isolate as needed

Risk aversion

- Leveraging validated architectures to ensure dependable outcomes
- Implementing industry/ governmental standards where applicable

Insight provides strategic guidance and rapid solution designs and implementations to support public sector groups at this critical time. This includes specific technical and security enhancements to network infrastructure, as well as managed services to help you better balance a growing list of priorities.

The outcomes we can help you achieve:

Enhanced security and compliance

Governance and compliance

Better collaboration capabilities regardless of geography

Centralized visibility and control

Risk management and mitigation

Improved scalability with cloud solutions

Operational efficiency with automation

Framework and standard creation

Secure connectivity to critical business services from anywhere

Why Insight Public Sector

+ Hold major contracts, including SEWP V, GSA, CIO-NS, and OMNIA Partners

+ Develop solutions that are compliant with HIPAA, FIPPs, ITARS, GDPR, CCPA, PCI-DSS, FISMA, NIST 800-53, and others

+ Member of TSANet and TSIA

+ SOC 2 Type II certified

+ ISO 9001:2008-certified integration labs

Key services and solutions:

+ Secure Networking Solutions

+ Cloud Capabilities and Offerings

+ Insight Cloud Care for Azure

+ Cloud Optimization Services for AWS

+ Services for Google Cloud Platform

+ OneCall Support Services

+ As a Service Offerings

+ Managed Services

We support:

🏛 Government entities

Local, state, and federal entities have increased expectations for how they serve the public, with the consistent need to be cost-effective. In a quickly changing technology landscape, it's critical to procure, deploy, and manage the right assets. Optimizing resources and managing changing IT infrastructure requirements is also a focus.

Virtual initiatives	Remote workforce	Cost control
▪ Data center and infrastructure modernization ▪ Networking and security enhancements	▪ Enablement and strategy ▪ Networking, security, and cloud solutions	▪ Cloud optimization ▪ As a Service offerings for on-premises infrastructure

⊙ **Learn how a U.S. state's emergency response agency is maintaining service standards by leveraging managed services.**

🎓 Education institutions

Technology in classrooms is no longer a choice nor a luxury — it is an essential requirement for learning. K-12 groups, colleges, and universities must meet the IT demands of today's evolving education system, including enabling remote learning.

Cloud adoption	Network improvements	Collaboration enablement
▪ Cloud strategy, expansion, and optimization ▪ Disaster recovery	▪ Capacity, speed, and access solutions ▪ Security infrastructure (firewall, cloud, endpoint)	▪ Voice, call, and emergency system updates ▪ Modern, cloud-based platforms

⊙ **Discover how an East Coast public university reduced risks and costs by moving backup to the cloud.**

♡ Healthcare organizations

The healthcare needs of patients and the public today are both acute and unprecedented in modern history. Healthcare organizations need to accommodate rapid fluctuations in services demand, as well as invent new frameworks for services delivery that account for patient health and safety in today's world.

Pandemic testing site setup	Temporary hospital networks	Demand surges
▪ Wi-Fi and cellular LTE solutions ▪ HIPAA-compliant and flexible network architectures	▪ Network, security, and data strategies ▪ Cloud adoption and optimization	▪ Quick infrastructure augmentations ▪ Managed Services, Support Services, and Residency Services to bridge gaps

⊙ **See how a healthcare services organization rapidly increased storage capacity to meet pandemic-related surge.**

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes, and technologies. We believe the best path to digital transformation is integrative, responsive, and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

solutions.insight.com | IPS.insight.com

Getting started is easy.

Visit solutions.insight.com/contact-us to connect with our team.

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