



Solution Brief

Insight for IBM

Services to support your IBM® systems and workloads.

IBM has long been a leader in creating revolutionary operating systems that propel businesses forward. Insight can help ensure your IBM assets perform as expected and your mission-critical business data is properly protected. Our expertise spans IBM Power Systems, which include IBM i and AIX® operating systems, and IBM data storage solutions.

Our offerings



Insight IBM Cloud (IaaS)

Increase your service availability and reduce CapEx. We bring you cloud-like agility plus constant system monitoring, hosting, and management.

- Tier 3 data center hosting in geographically diverse facilities that are SSAE 18 SOC 2 Type II certified and PCI-DSS compliant
- Suitable for public/private/hybrid environments and all types of applications and workloads (Prod/Dev/Test/QA, archive, etc.)



Insight Disaster Recovery and High Availability

Maintain business continuity and availability, even with the strictest recovery requirements. Our Managed Services are a best-in-breed solution.

- Customizable services based on your recovery objectives and cost requirements
- Real-time replication with annual test included, all within our hardened geographically diverse data centers with N+1 power systems and infrastructure
- Can accommodate on-premises to Insight cloud, or Insight cloud to Insight cloud



Insight Managed Services for IBM

Transfer the responsibility of managing and monitoring your systems. Our team takes a proactive and cost-effective approach that engenders complete confidence.

- 24/7/365 management and monitoring with follow-the-sun support of IBM Power® servers, storage, and operating systems with associated software
- Automated and customizable alerts, NOC operations desk, best-in-class tools, and full visibility via the online Insight portal
- Proactive systems management — remote server access, software installs/upgrades, hardware maintenance, patch management

The resources you need

25+ years

of Managed Services delivery



Insight for IBM Power Systems and Storage

30+ hosted and Managed Services clients

100+ LPARs within Insight data centers

50+ remotely managed environments

30+ tenured and certified IBM professionals

Comprehensive IBM portfolio across infrastructure, software, services, cloud, and support



Geographically diverse data centers — Tier 3, compliant, and company-owned/operated

24/7/365

management and monitoring with follow-the-sun support

Client success stories



Chemistry and applications company

Acquisition-fueled growth resulted in decentralized, multiple ERP package environment. They needed to consolidate and streamline with a single provider.

Solution and outcomes:

- IBM Cloud (IaaS) and High Availability services and Managed Services
- Centralized, single ERP package led to improved productivity and reduced IT costs.



Construction materials manufacturer

Outdated applications and OS needed attention, and significant business growth shifted recovery objectives. Their existing managed services provider was underperforming.

Solution and outcomes:

- IBM AIX Cloud (IaaS) and Disaster Recovery (DR) services, storage, and Managed Services
- SAN-based hardware replication with IBM Spectrum® Virtualize and custom scripts for DR
- Modernization of infrastructure allowed for migration to new sites, improved application performance, and achievement of RTO/RPO requirements.



Rail industry supplier

With a complex IT environment formed over years of mergers and changes, the company was looking to modernize and ensure system reliability for end users.

Solution and outcomes:

- IBM i and AIX HA Cloud (IaaS) with Managed Services for production and DR environments
- Final result is a reliable, modern platform that will allow the company to continue their merger/acquisition business model.

Meaningful solutions driving business outcomes

We help our clients modernize and secure critical platforms to transform IT. We believe data is a key driver, hybrid models are accelerators, and secure networks are well integrated. Our end-to-end services empower companies to effectively leverage technology solutions to overcome challenges, support growth and innovation, reduce risk, and transform the business.

Learn more at:

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