

# Insight for Data Infrastructure Management

Data and Artificial Intelligence (AI) give today's top contenders their competitive advantage. But no one wakes up to overnight success with innovative, data-driven applications. It all starts with infrastructure.

Modern and secure infrastructure is mission-critical to business success. From safeguarding sensitive data to leveraging data for innovation with AI and Machine Learning (ML), to processing data at the edge, how you manage your data infrastructure matters. Groundbreaking technologies don't make up the difference if you haven't laid the groundwork of reliable, effective infrastructure management.

Insight brings decades of cloud and data infrastructure experience, deep industry partnerships with leading infrastructure providers, and a broad portfolio of end-to-end services spanning core to edge. We help you build, integrate, secure, and maintain the infrastructure you need to do more with your data in the cloud, on-premises, or at the edge.

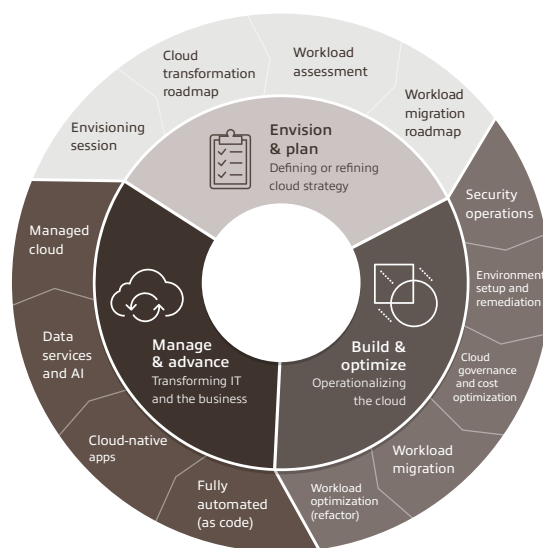
## Cloud strategies and solutions

As a trusted integrator with broad expertise across data center and cloud, we offer complete cloud solutions spanning public cloud, multicloud, and hybrid cloud.

No matter where your organization is with cloud, we can help you architect and support a modern data platform environment that creates business impact and supports innovation and growth.

### Cloud engagement services include:

- Environment and workload assessments
- Workload alignment
- Platform evaluation, deployment, and management
- Platform integration, application modernization, and IT modernization strategy
- Platform governance and security



## Professional Services

Insight Professional Services provide support for the entire scope of infrastructure engagements, from ideation to optimization. We assess, design, implement, integrate, and optimize technologies spanning servers and virtualization, storage, data protection, Infrastructure as Code (IaC), and automation.

### Assess

Assess your data center infrastructure based on its ability to meet current availability, scalability, capacity, and performance requirements.

### Design

Define the solution(s) and strategies that need to be implemented in order to create an IT environment that can deliver for the business.

### Deploy

Plan and execute seamless and cost-effective deployments of new technologies and processes while minimizing downtime.

### Modernize

Maximize your modern data center capabilities through advanced integrations, automation, and continuous process improvements.

## At a glance

**11,000+**

Insight teammates worldwide

**8,000+** sales and service delivery experts

**3,700+** engineers, architects, and consultants

**6,000+**

software, hardware, and cloud partners and publishers

**>1EB** and **>2M**  
of data and workloads

migrated since 2015

**30+** years of IT solutions and services delivery

**19** countries served

**100s** of accolades and awards

from leading OEMs in hardware, software, cloud, and services

### Our partners:



COHESITY



NUTANIX



veeam

VERITAS

vmware

## Consulting Services

Insight Consulting Services help organizations with strategy, consulting, technology, and migration projects spanning data center transformation, cloud and workload alignment, IT optimization, automation and orchestration, and more.

**Strategy and roadmap development**

**Assessments and workshops**

**Architectural design**

**User testing and research**

**Proof of Concepts (PoCs) and solution vetting**

## Managed Services

Balancing the need to transform while managing everyday IT operations can be challenging. Insight Managed Services use an operational model that prioritizes familiarity, response, and ownership to relieve your team of day-to-day operational demands and refocus them on strategic initiatives.

### Managed Cloud

Consistent connectivity, monitoring, administrative support, and incident response, while adhering to governance and compliance mandates

### Managed Private Infrastructure

Proactive management of your network, servers, storage, virtualization, and voice with customizable integration, access, and governance

### Managed Backup and Data Protection

Backup administration, monitoring, and support to guarantee complete control of your assets

### Managed Monitoring

Maintenance, tuning, patching, and tool optimization for alerting and reporting as well as reliable and timely data delivery for improved visibility

## As a Service

Flexibility and agility are paramount for businesses today — no matter the size or dynamics of a given data estate. Insight delivers the latest As a Service offerings from key vendors like NetApp and Pure Storage, as well as custom Anything as a Service (XaaS) offerings to help you drive financial flexibility, organizational agility, and innovation capabilities.

### Service-based pricing

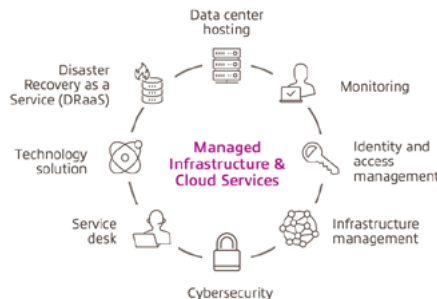
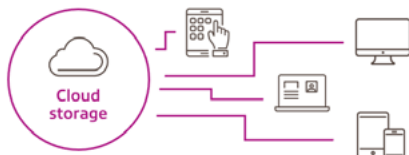
Partners: NetApp and Pure Storage

- Service-level pricing upfront
- No defined hardware configuration
- OEM owns assets
- Lower risk
- OpEx service purchase

### Configuration-based pricing

Partners: HPE, Cisco+, Dell Technologies

- Pricing based on a configuration
- Starts with a hardware configuration
- OEM (HPE, Dell Technologies, Cisco+) or finance (LIT)
- May be deemed a lease



## Success beyond the groundwork

Building a future-ready infrastructure is just as critical as ensuring it's operating smoothly day to day — and still evolving for continued success. Beyond strategy and roadmap creation, our teams are deeply skilled in the ongoing innovation, analytics, and AI that can be layered over your critical infrastructure. Whether it's standing up Centers of Excellence (CoEs) or folding in self-service, As a Service, and Managed Services as needed, we have an expansive range of options to help make data and AI central to your business strategy.

## Insight OneCall

Insight OneCall™ is a single resource for qualified and certified engineers who deliver round-the-clock support for select compute, network, storage, and cloud products from leading OEMs — even those we don't install.

- 24/7/365 monitoring and incident management
- Cost-effective real-time support
- Full visibility through web-based tools for opening/tracking issues
- Fast access to engineers with no triage
- Flexible support, including remote and network management
- Consolidation of support partners — one call for multiple OEMs



## Infrastructure assessments and workshops



**Cloud Data Management Assessment**

Define, refine, and validate your cloud strategy.



**Data Protection Assessment**

Evaluate backup environments and develop a path for modernization.



**Cloud Migration Assessment**

Strategize migration of compute-intensive workloads to public cloud.



**Cloud Risk Assessment**

Identify and implement the tools needed for a secure cloud environment.



**Infrastructure Modernization Workshop**

Discover unique ways to increase efficiency, control costs, modernize, and optimize.



**Infrastructure Automation Workshop**

Form the foundation for a successful automation strategy.

Getting started is easy.

Visit [solutions.insight.com/contact-us](https://solutions.insight.com/contact-us) to connect with our team.

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