



Solution Brief

# Why Insight for Veritas

Get best-in-class services for maximum business impact.

Albert Einstein said, “Strive not to be a success, but rather to be of value.” Insight is Veritas’ #1 partner overall and the largest U.S. Technical Support Partner Program (TSPP) provider. We are also the first to obtain Insight OneCall™ TSPP authorizations in all three 360 Data Management Suites: Gold, Silver, and Bronze.

During our more than 20 years as a Veritas partner, we’ve covered a lot of ground. What matters most, however, is our ability to deliver clear value to our clients every day.



## Goals

- Agility
- Business alignment
- Transparency
- Risk management
- Cost-effectiveness
- Speed



## Solutions & services

- Governance
- Data management
- Backup and recovery
- Professional services
- Consulting services
- Managed services



## Outcomes

- Improve client experience
- Manage costs
- Mitigate risk
- Boost operational efficiency
- Grow revenue
- Decrease time to market

# VERITAS™

## A client story

Needing a simpler Veritas Enterprise Licensing Agreement (ELA) refresh and reduced costs moving forward, a financial services client worked with Insight to discover a distinct combination of solutions, hardware, and support just right for their business.

- + Deliverables: 360 Data Management Bronze Suite, Data Insight & NBU 5240 Appliances, and Insight implementation services
- + AE/Architect team

Insight is your expert connection to Veritas solutions that help your business run smarter.

## Simpler, streamlined data management

Managing data across multicloud environments poses unique challenges. Insight and Veritas offer solutions that reduce complexity and optimize storage resources. This enables you to accelerate transformation, obtain cost efficiencies, and reduce risk.

Our Veritas services and products portfolio helps you address these areas:

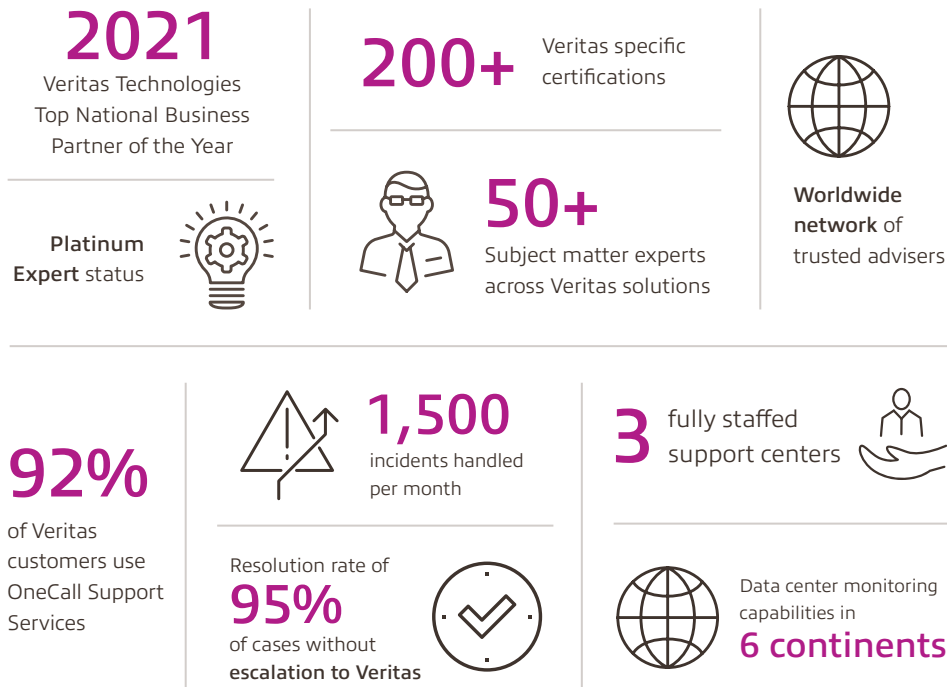
- Multicloud
- Data visibility
- Data protection
- Storage optimization
- Data and workload portability
- Recovery and backup

From multiplatform tools to view and protect your data, to software-defined storage solutions, to functions that help you easily deploy governance policy and make better decisions — Insight and Veritas deliver an integrated, modern approach to managing data and applications.

## Key points of our partnership

It takes time, investment, and commitment to develop a strong partnership. Our Veritas program is a prime example. Every day, our highly-skilled consultants, data center engineers, and architects help your business improve with Veritas solutions.

Here are some of the things we bring to the table:



## Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

[solutions.insight.com](https://solutions.insight.com) | [insight.com](https://insight.com)

Getting started is easy.

Visit [solutions.insight.com/contact-us](https://solutions.insight.com/contact-us) to connect with our team.

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