

Why Insight for AWS

Expert support for AWS cloud, from assessment and migration to optimization and expansion

Insight is a leading AWS® partner, helping organizations leverage scalable and cost-effective cloud resources for greater organizational agility. As an AWS Marketplace Skilled Consulting Partner (MSCP), we offer a host of Independent Software Vendor (ISV) solutions to help our clients make the most of their AWS cloud environments, from migration to optimization.

Key service areas

Cost optimization	Cloud security	Migration	Environmental assessments	Storage and backup

Insight by the numbers

Overview and scale

4,500+ engineers, architects & tech field consultants	1,500+ projects delivered per year	25+ years of data center experience	400+ enterprise data centers migrated/consolidated since 2015
---	---	--	---

Why Insight for modernization

Regularly running 300+ public cloud projects at any given time	>1EB and >2M of data and workloads migrated since 2015
Consulted on 4,000+ projects in 2021	Managed Services clients on 6 continents
	300+ individual service offerings

Client success story

A large federal contractor establishes a comprehensive chargeback model.



Challenge: With hundreds of AWS accounts, the company was looking to assign costs for shared services such as user authentication and monitoring.

Solution:

- Build out detailed inventory reports of compute and storage
- Segment data based on line-of-business and individual project
- Make reports accessible, processable and able to be saved long term in case of audits

Insight is a top AWS partner



- + **Advanced Consulting Partner**
- + AWS Public Sector Partner
- + AWS Marketplace Skilled Consulting Partner
- + AWS Solution Provider Program



AWS Competencies

- + AWS Migration
- + Microsoft Workloads
- + Amazon EC2 for Microsoft Windows



AWS architect certifications on staff

- + AWS Certified Solutions Architect — Associate and Professional
- + AWS Certified SysOps Administrator — Associate
- + AWS Certified Developer Associate
- + AWS Certified DevOps Engineer — Professional
- + AWS Security Specialty
- + AWS Advanced Networking Specialty
- + AWS Well Architected Review Certified

Cloud Optimization Services

Insight's Cloud Optimization Services for AWS offer a single-pane-of-glass platform — the Cloud Health Management portal — to secure, manage and govern your AWS® environment. They also include regular cadence calls with Insight cloud experts to deliver personalized guidance to help you reduce total cost of ownership, improve cloud security and increase your overall confidence in AWS management.



Get control over cloud costs to capitalize on total business value.



Simplify cloud management to relieve IT teams of excessive manual tasks.



Take the guesswork out of securing your AWS cloud environment.



Scale or make changes to your cloud environment with ease.

Cloud Health Management portal

Insight's Cloud Health Management portal offers users a platform to secure, manage and govern your AWS environment.

- Unified visibility
- Flexible, dynamic reporting
- Automated cost optimization reports
- Recommendations on Reserved Instance (RI) purchases and cost savings plans
- Flexible budget and utilization alerting
- Best practices recommendations
- Log changing across one or multiple accounts
- Identification of AWS Security Hub vulnerabilities
- Compliance reports
- Governance and security policy framework guidance
- Ready access to historical data

Regular cadence calls

Cadence calls with Insight's AWS architects and cloud success advisors deliver personalized consulting for your AWS environment. Get guidance on AWS services options and best practices, identify opportunities for configuration or automation, and receive support for scaling on the fly or retiring unused services.

Insight AWS CloudEndure Disaster Recovery (DR) Workshop

This 2-week workshop is a packaged service offering that minimizes downtime and data loss by leveraging the AWS CloudEndure DR solution to provide fast, reliable recovery of physical, virtual and cloud-based services into AWS.

Benefits

- Improved operational and cost efficiency
- Non-disruptive to production servers and business
- Automation for reduced complexity and human error
- Uniform workflow across topologies, operating systems and applications
- Automated machine conversion to AWS-native format

AWS Security Services Envisioning Session

This 90-minute session helps organizations gain a greater understanding of AWS security tools available, provides insights into how AWS Security Services can help you protect your business, data and users and delivers defined next steps. It also provides information on Insight services for deploying and managing AWS Security Services.

AWS Database Modernization Workshop

This two-day offering delivered by Insight helps your organization get a comprehensive and strategic view of your databases to help you prepare for modernization with AWS. It includes a workload review, technical assessment and opportunity assessment to demonstrate the value your business can achieve by replatforming legacy databases with AWS.

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

solutions.insight.com | insight.com



Getting started is easy.

Scan this code to learn more about Insight and AWS offerings and connect with our team.

©2022, Insight Direct USA, Inc. All rights reserved. All other trademarks are the property of their respective owners.
AWS-SB-1.0.05.22

solutions.insight.com | insight.com