



Solution Brief

FlexPod as a Service

Introducing FlexPod as a Service, a simple and convenient storage solution from Cisco+ and NetApp, designed to drive innovation and delivered by Insight

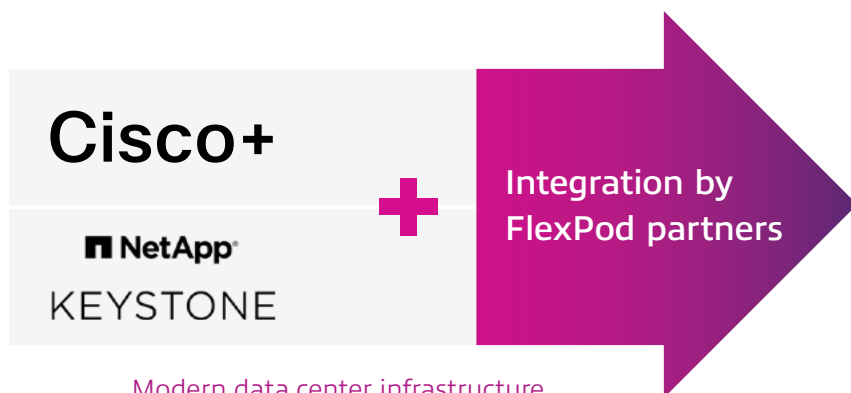
Enterprises focused on embracing IT transformation walk a fine line between driving innovation and controlling cloud spend. Increasingly, these businesses are turning to As a Service solutions to access the benefits of public cloud while maintaining the control, visibility, and security of on-premises storage.

FlexPod® from Insight delivers the best of both worlds to your organization, conveniently bundled into one cost-effective solution. Combining the power and agility of Cisco+ and NetApp Keystone®, FlexPod provides your enterprise with the industry's very best data management and a seamless integration for your entire data fabric architecture. Insight provides a single point of contact for both NetApp and Cisco+, creating modern data center infrastructure for your enterprise, delivered as an on-premises service.

For businesses seeking to reduce risk and lower capital expenditures, FlexPod's pay-as-you-consume model aligns with cloud service tiers for storage on-premises or in public or hybrid cloud. This means your organization has the capacity and flexibility to scale as needed and run workloads in the public cloud as necessary. Furthermore, because FlexPod customers work with Insight, they receive the benefit of our technical expertise, deep experience, and long-standing partnerships with both NetApp and Cisco.

FlexPod as a Service

Insight-delivered



Modern data center infrastructure delivered as an on-premises service

Key benefits:



A single point of contact for both Cisco+ and NetApp

Complete pricing transparency



Better manage risk from cloud and business uncertainty

Reduce CapEx spending through OpEx models



Rapidly scale up or down to accommodate fluctuations



Simplify capacity planning



Enhance on-premises performance while supporting hybrid cloud initiatives

Consumption-based data management for the entire data fabric








Run common workloads at a fraction of public cloud (As a Service) costs

A tiered managed services model

Designed to meet your business needs while providing the best value, our three service levels offer best-in-class vendor solutions to support your transformation goals. At every level, you receive technical support from Insight to optimize performance and allow your IT team to focus on what matters most. Our service levels range from Essentials, to help you get started, to fully managed Advanced and Premier services.

	Essentials	Advanced	Premier
Assigned Client Success Manager	✓	✓	✓
Flexible billing options	✓	✓	✓
24/7/365 technical support	✓	✓	✓
Advanced system monitoring and alerting		✓	✓
Request fulfillment		✓	✓
Incident and problem resolution		✓	✓
System software patching		✓	✓
Capacity planning and performance reviews			✓
Infrastructure assessments and key business activity reviews			✓

Process and outcomes

Service level	What we provide	How we deliver	Measurable results
Essentials services	 Support	<ul style="list-style-type: none"> Billing and client success management 24/7 technical support 	<ul style="list-style-type: none"> High client satisfaction rates Maximum uptime
Advanced services	 Security and notifications	<ul style="list-style-type: none"> Patch management Monitoring and event management Service configuration management 	<ul style="list-style-type: none"> Up-to-date systems Increased transparency and security
Premier services (or add-on services)	 Resolution	<ul style="list-style-type: none"> Problem and incident management Change enablement and request fulfillment 	<ul style="list-style-type: none"> SLOs achieved; SLA met Increased governance and reduced risk Reduced incident resolution time
	 Optimization	<ul style="list-style-type: none"> Capacity, performance, and cost management Service continuity management 	<ul style="list-style-type: none"> Continual optimization Data-driven decision-making
SOW/Service hours	 Implementation	<ul style="list-style-type: none"> Comprehensive planning Skilled resources Projects managed through to completion 	<ul style="list-style-type: none"> Regular communication and follow-ups Projects managed to time and cost expectations

Why Insight for As a Service

When you choose Insight for your As a Service partner, you gain access to a full portfolio of solutions from a single vendor. Our long-standing relationships with Cisco and NetApp guarantee that you receive the ongoing support you need to optimize your investment and realize your IT transformation goals.

Cisco Gold Partner
since 1999

350+ Cisco sales engineers with
2,000+ Cisco certifications

250
NetApp sales and
technical certifications

1st
Managed
Keystone Partner

1st
Cloud
First Partner

Learn more at:
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