



Solution Brief

Why Insight for HashiCorp

Tackling digital transformation and cloud adoption

Businesses seek cloud infrastructure automation to improve operations, security and networking, deliver value and drive engagement for clients across the disparate public and private cloud systems.

Insight has partnered with HashiCorp to deliver a consistent workflow, known as the cloud operating model, to help businesses tackle digital transformation and cloud adoption through automation across disparate cloud systems.

Key service areas



Digital transformation and cloud adoption strategy



Zero Trust security and compliance



Tool selection, integration and operationalization aligned to strategy



Assessment, coaching and enablement



Fully automated processes



Integrated solutions implementation

Client success story:

A large, public healthcare provider modernizes its hybrid cloud.



The challenge:

To keep pace with a rapidly growing client base and better serve internal IT teams, this healthcare provider needed to modernize its hybrid cloud and adopt multiple public cloud providers.

The solution:

- ✓ **Built a common platform** for modern application workloads
- ✓ **Launched Vault™** to provide on-demand dynamic secrets for cloud authentication
- ✓ **Integrated landing zones** across multiple public clouds and an on-premises hybrid cloud via Terraform® Cloud for Business
- ✓ **Connected cloud networks** with Consul®



Insight is a HashiCorp Hyper Specialized Partner

with integrations, alliances, awards and architecture specialties.

+ Microsoft Azure Partner

- 2021 Microsoft Azure Security Deployment Partner of the Year
- 2021 Microsoft Worldwide Migration to Azure Partner of the Year
- 2020 Microsoft U.S. Partner of the Year

+ Google GCP Partner

- 2021 Application Development Specialization recognition

+ AWS Advanced Consulting Partner

+ IBM Cloud®

+ VMware and Citrix

+ Databricks

+ GitLab, GitHub, Azure® DevOps

+ Palo Alto Prisma™ Cloud

One platform for automation

With the HashiCorp® cloud operating model, IT teams can use a common platform and workflow to automate infrastructure on any cloud. The HashiCorp Cloud Platform (HCP) allows users to:

- 1 Provision infrastructure with Terraform.
- 2 Secure secrets with Vault.
- 3 Connect with Consul.
- 4 Run applications with Nomad™ or Kubernetes.

Strategic alignment on major capabilities

Insight and HashiCorp capabilities align with a common goal of supporting companies in digital transformation through streamlined technology and solutions. Together, we deliver a unified experience for clients, helping them to modernize, simplify and strengthen the IT ecosystem to achieve improved business outcomes.



Cybersecurity

- Zero Trust with Vault
- Zero Trust with Consul
- Security team “shift left” with automation and Infrastructure as Code (IaC)
- Faster response to security issues
- Increased auditability
- Centralized policies, decentralized enforcement



Modern Infrastructure

- Infrastructure technology consulting to assist with digital enablement, cloud adoption and common cloud platform
- Architected Landing Zones that integrate the best of on-premises standards and cloud-native tool sets
- Vault planning and adoption strategy
- Infrastructure continuous delivery with Terraform Enterprise/Terraform Cloud
- Reduced cost for testing/QA environments
- Governance layer with Microsoft Sentinel™ policies to enforce policy in IaC



Modern Workplace

- Architected Landing Zones that integrate the best of on-premises standards and cloud-native tool sets



Application Modernization

- Consulting services for a strategic approach to multicloud and multiplatform strategy
- Well Architected Landing Zones that integrate the best of on-premises standards and cloud-native tool sets
- Microservices platform design and implementation
- Infrastructure continuous delivery with Terraform Enterprise/Terraform Cloud
- Reduced cost for testing/QA environments
- Speed up replatforming and modernization to containers/serverless
- Modern service mesh, API management and service discovery with Consul



Connected Devices

- Architected Landing Zones
- Infrastructure continuous delivery with Terraform Enterprise/Terraform Cloud



Data & AI

- LENS data platform
- Architected Landing Zones
- Infrastructure continuous delivery with Terraform Enterprise/Terraform Cloud
- Reduced cost for testing/QA environments

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

solutions.insight.com | insight.com

Getting started is easy.

Visit solutions.insight.com/contact-us to connect with our team.

©2022, Insight Direct USA, Inc. All rights reserved. All other trademarks are the property of their respective owners.
HSCP-SB-1.0.08.22

solutions.insight.com | insight.com