






# VMware on Azure Transition

Every business today is looking for ways to modernize the IT environment. Yet, as cost pressures mount, it's also important to drive transformation in ways that leverage as much existing infrastructure and investments as possible.

Insight's VMware on Azure Transition service can help you plan your path to moving toward an Azure VMware Solution (AVS). Through a series of discussions and discovery sessions, we develop a complete understanding of where you are today and what steps you can take to realize your vision.

The service is delivered entirely remotely and includes:

-  **Evaluating your current VMware® environment** and configuration
-  **Defining a business case** for using VMware on Azure
-  **Identifying readiness and challenges** to AVS integration and migration
-  **Estimating costs** of leveraging VMware on Azure
-  **Developing customized recommendations** and a go-forward plan

You'll walk away with comprehensive discovery data, a VMware on Azure Analysis Report, a VMware and Azure Current State Summary, and a VMware on Azure Hybrid Cloud Design Recommendation.

## About Azure VMware Solution (AVS)<sup>1</sup>

Keep managing your existing environments with the same VMware tools you already know while you modernize your applications with Azure® native services. AVS is a Microsoft® service, verified by VMware, that runs on Azure infrastructure.

- Get scale, automation, and fast provisioning for your VMware workloads on global Azure infrastructure
- Keep using your existing VMware investments, skills, and tools, including VMware vSphere®, vSAN, and vCenter
- Modernize your VMware workloads with native Azure management, security, and services
- Take advantage of Azure as the best cloud for your Microsoft Windows® and SQL Server® workloads

Source:

<sup>1</sup> Microsoft. (2020). Azure VMware Solution. [Azure.microsoft.com/en-us/services/azure-vmware/#features](https://azure.microsoft.com/en-us/services/azure-vmware/#features)

## Why Insight

Successfully consulted on more than  
**1,500**  
projects



**>400**  
data centers  
moved/consolidated  
since 2015

**~1M devices**  
discovered, analyzed, and  
remediated for cloud readiness

## Service details

The service is delivered in four phases that encompass technical data collection, qualitative review, expert analysis, and tailored recommendations.

### Phase 1 Kickoff and Planning

- Introduction of project team
- Identify project goals, drivers, scope, and objectives
- Relay phases, dates, and deliverables
- Review roles and responsibilities
- Communication plan

### Phase 2 VMware and Azure Discovery

- Tools-based deployment and data discovery
- Workshop with VMware and Azure admins
- Workshop business leaders

### Phase 3 Analyze, Design, and Plan

- Analyze collected workload data flows, dependencies, workload groupings, and environment variables
- Analyze network and security needs and concerns
- Design a high-level VMware on Azure environment to meet the customer's needs and security requirements
- Identify and recommend VMware and Azure management, backup, and DR
- Develop a go-forward plan for moving toward an AVS hybrid environment

### Phase 4 Executive Presentation

Conduct an Executive Presentation to customer sponsor of project findings, analysis, and recommendations

### Deliverables

Raw discovery data, VMware on Azure Analysis Report, a VMware and Azure Current State Summary, and a VMware on Azure Hybrid Cloud Design Recommendation

Getting started is easy.

Visit [solutions.insight.com/contact-us](https://solutions.insight.com/contact-us) to connect with our team.

## Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes, and technologies. We believe the best path to digital transformation is integrative, responsive, and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

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