

## Operational challenge

The K-12 education market has been massively disrupted. The new normal is still emerging and yet to be fully defined but will require a learn anywhere experience that moves schools towards a 1:1 student to device ratio. Furthermore, students and teachers have vastly different personas and use cases for devices which require various device standards properly to enable the user to learn or teach effectively both on and off campus. This reality introduces an additional challenge of managing multiple device standards throughout the device lifecycle, from readiness to end of life.

## Our solution

Device as a Service (DaaS) helps you build bundles of end-point hardware, full lifecycle care services, software and education-specific solutions for student, teacher and staff personas. The custom needs and requirements of these personas will shape the design of your customized DaaS bundles and ensure your device and support model align to your unique learning environment as well as help accelerate the adoption of modern IT management. In this model you choose the device models, custom services and even how you want to pay — a predictable monthly bill on a per-device basis, a lease or one-time upfront purchase. Insight will partner with you to design a solution to maximize control of your fleet while ensuring optimal cost and performance outcomes.

#### Device and OS options:

Windows® 10-based laptops Google Chromebooks

# Part of your evolution

Shifting from legacy configuration and imaging approaches to modern IT management is not achievable overnight. Insight DaaS is designed to meet your organization where it is today and help you progress toward a framework that is more beneficial for your IT staff and end users. Other Insight services may be recommended to accelerate changes and help you achieve your goals.

## Modern management is:

#### **Efficient**

Near-zero downtime with the right people working on the right tasks

#### Manageable

Simplified, streamlined, and automated processes and systems

#### **Cost-effective**

Predictable and in appropriate proportion with innovation budgets

#### Secure

Built to reduce risks and provide users with appropriate access

#### Current

Operating with the latest features and devices

## Optimized for end users

Designed for ease, collaboration and productivity

## **Benefits**

- Improve the learning experience with reliable devices with consistent performance.
- Support an anywhere digital learning environment.
- Ensure devices are effective learning tools throughout their entire lifecycle.
- Optimize and scale as your needs change throughout the school year.
- Gain control of device spending with a flexible service and one monthly bill.
- Manage your new and existing fleet while reducing internal workload.

## Our partners





















### Related services

- Windows Autopilot
- Managed Endpoint Services
- Managed 365<sup>®</sup>
- Service Desk

## Insight's process to build DaaS bundles to meet your unique needs

## 1. Select devices for your unique personas and use cases

#### **USE CASES**

Identify unique persona's primary use case and how the device will be used.

#### **SPECIFICATIONS**

Map out the device specifications required for these use cases.

#### **RECOMMENDATIONS**

Make recommendations for devices that meet these needs.

#### COMPARE

Compare across the ecosystem and select the right devices.

## 2. Customize your bundle with device lifecycle services that meet your school's unique needs



#### **READINESS**

Design the right fleet program for your organization.



#### **DEPLOY**

Get the right devices to the right people at the right time.



## MAINTAIN

Our expert engineers handle repairs and device swaps.



#### **PREPARE**

Track and monitor adoption and consumption.



#### **SUPPORT**

Receive technical support for endpoint functionality.



#### **END OF LIFE**

We make the IT asset end-of-life process quick and convenient.

## 3. Include software and education-specific solutions



#### CONNECTIVITY

Provide LTE connectivity on students' devices.



#### **COLLABORATION**

Keep remote students engaged and working together.



#### **CLASSROOM MANAGEMENT**

Keep students focused.



## **ANALYTICS**

Track and monitor adoption and consumption.



## FILTERING/ALERTING

Protect students from harmful content and receive alerts of students potentially in distress.



### LEARNING CONTENT

Provide professional development content for teachers and learning content for students.

## 4. Choose how to pay



### **CAPEX**

- Pay upfront for devices and one-time services.
- Pay monthly for any recurring services.



### **LEASE**

- Finance the devices.
- Pay upfront for one-time services.
- Pay monthly for any recurring services.



### SUBSCRIPTION

 Pay for all devices and services on a per-month, per-device basis.

# **About Insight Public Sector**

At Insight Public Sector, we help organizations of all sizes navigate complex challenges through our four key solution areas:

Digital Innovation, Cloud + Data Center Transformation, Connected Workforce and Supply Chain Optimization. With deep expertise and end-to-end capabilities, we'll help you manage today's priorities and prepare for tomorrow's needs.



Global scale & coverage



Operational excellence & systems



Software DNA



Services Solution



Data center transformation



Next-generation tech skills



App dev & Internet of Things (IoT) expertise



Digital platform



Partner Alignment

