

Solution Brief

FlashStack

A simple and convenient as-a-service storage solution from Cisco+ and Pure Storage, designed to drive innovation and delivered by Insight

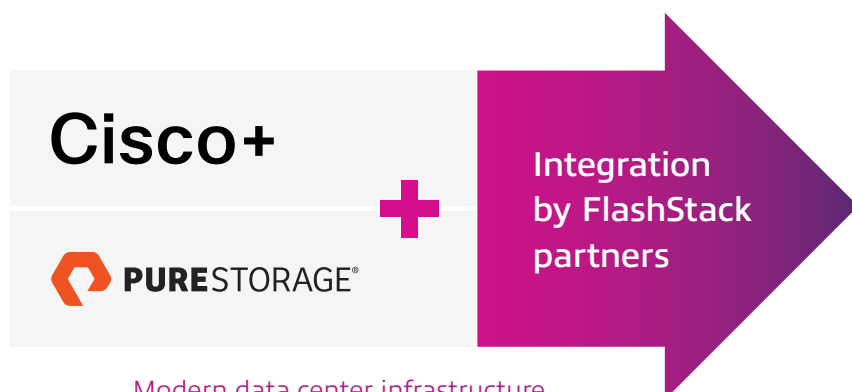
Enterprises focused on embracing IT transformation walk a fine line between driving innovation and controlling cloud spend. Increasingly, these organizations are turning to as-a-service solutions to access the benefits of public cloud while maintaining the control, visibility and security of on-premises storage.

FlashStack from Insight delivers the best of both worlds to your organization, conveniently bundled into one cost-effective solution. Combining the power and agility of Cisco+ and Pure Storage, FlashStack provides your enterprise with the industry's very best data management and a seamless integration for your entire data fabric architecture. Insight provides a single point of contact for both Pure Storage and Cisco+, creating modern data center infrastructure for your enterprise, delivered as an on-premises service.

For businesses seeking to reduce risk and lower capital expenditures, FlashStack's monthly minimum consumption with instant bursting model aligns with cloud service tiers for storage on-premises or in public or hybrid cloud. This means your organization has the capacity and flexibility to scale as needed and run workloads in the public cloud as necessary. Furthermore, because FlashStack clients work with Insight, they receive the benefit of our technical expertise, deep experience and long-standing partnerships with both Pure Storage and Cisco.

FlashStack as a Service

Insight-delivered



Modern data center infrastructure
delivered as an on-premises service

Key benefits:



A single point of contact
for both Cisco+ and
Pure Storage

Complete pricing transparency



Better manage risk
from cloud and
business uncertainty

Reduce CapEx spending through OpEx models



Rapidly scale to
accommodate fluctuations

Simplify capacity planning



Enhance on-premises
performance while supporting
hybrid cloud initiatives





Consumption-based data management
for the entire data fabric

A tiered managed services model

Designed to meet your business needs while providing the best value, our two service levels offer best-in-class vendor solutions to support your transformation goals. At every level, you receive technical support from Insight to optimize performance and allow your IT team to focus on what matters most. Our service levels range from Essentials, to help you get started, to fully managed Advanced services.

	Essentials	Advanced
Client delivery management	✓	✓
Flexible billing options	✓	✓
24/7/365 technical support	✓	✓
Advanced system monitoring and alerting		✓
Request fulfillment		✓
Incident and problem resolution		✓
System software patching		✓
Infrastructure patches and updates		✓

Process and outcomes

Service level	What we provide	How we deliver	Measurable results
Essentials services	 Support	<ul style="list-style-type: none">Billing and client delivery management24/7 technical support	<ul style="list-style-type: none">High client satisfaction ratesMaximum uptime
Advanced services	 Security and notifications	<ul style="list-style-type: none">Patch managementMonitoring and event managementService configuration management	<ul style="list-style-type: none">Up-to-date systemsIncreased transparency and security
	 Resolution	<ul style="list-style-type: none">Problem and incident managementChange enablement and request fulfillment	<ul style="list-style-type: none">SLOs achievedIncreased governance and reduced riskReduced incident resolution time
SOW/Service hours	 Implementation	<ul style="list-style-type: none">Comprehensive planningSkilled resourcesProjects managed through to completion	<ul style="list-style-type: none">Regular communication and follow-upsProjects managed to time and cost expectations

Why Insight for as a service

When you choose Insight as your as-a-service partner, you gain access to a full portfolio of solutions from a single vendor. Our long-standing relationships with Cisco and Pure Storage guarantee that you receive the ongoing support you need to optimize your investment and realize your IT transformation goals.

Cisco Gold Partner
since 1999

75+ Cisco sales engineers with
500+ certifications

Pure Platinum
Elite Partner
60+ Pure Storage sales and engineering certifications

1st U.S.-based FlashStack Authorized Support Partner

Learn more by emailing us at
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AAS-FS-SB-4.0.03.24