

# FlashStack as a Service

Introducing FlashStack as a Service, a simple and convenient storage solution from Cisco+ and Pure Storage, designed to drive innovation and delivered by Insight

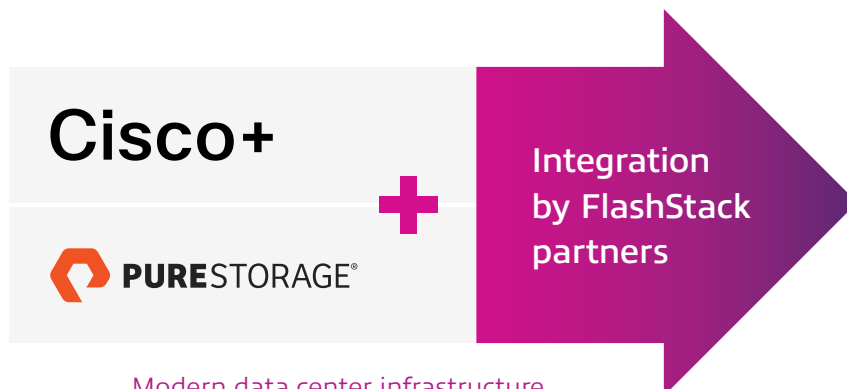
Enterprises focused on embracing IT transformation walk a fine line between driving innovation and controlling cloud spend. Increasingly, these businesses are turning to As a Service solutions to access the benefits of public cloud while maintaining the control, visibility, and security of on-premises storage.

FlashStack® from Insight delivers the best of both worlds to your organization, conveniently bundled into one cost-effective solution. Combining the power and agility of Cisco+ and Pure Storage, FlashStack provides your enterprise with the industry's very best data management and a seamless integration for your entire data fabric architecture. Insight provides a single point of contact for both Pure Storage and Cisco+, creating modern data center infrastructure for your enterprise, delivered as an on-premises service.

For businesses seeking to reduce risk and lower capital expenditures, FlashStack's pay-as-you-consume model aligns with cloud service tiers for storage on-premises or in public or hybrid cloud. This means your organization has the capacity and flexibility to scale as needed and run workloads in the public cloud as necessary. Furthermore, because FlashStack customers work with Insight, they receive the benefit of our technical expertise, deep experience, and long-standing partnerships with both Pure Storage and Cisco.

FlashStack as a Service

Insight-delivered



Modern data center infrastructure delivered as an on-premises service

## Key benefits:



A single point of contact for both Cisco+ and Pure Storage

## Complete pricing transparency



Better manage risk from cloud and business uncertainty

## Reduce CapEx spending

through OpEx models



Rapidly scale up or down to accommodate fluctuations



## Simplify capacity planning



Enhance on-premises performance while supporting hybrid cloud initiatives






Consumption-based data management for the entire data fabric

## A tiered managed services model

Designed to meet your business needs while providing the best value, our three service levels offer best-in-class vendor solutions to support your transformation goals. At every level, you receive technical support from Insight to optimize performance and allow your IT team to focus on what matters most. Our service levels range from Essentials, to help you get started, to fully managed Advanced and Premier services.

	Essentials	Advanced	Premier
Assigned Client Success Manager	✓	✓	✓
Flexible billing options	✓	✓	✓
24/7/365 technical support	✓	✓	✓
Advanced system monitoring and alerting		✓	✓
Request fulfillment		✓	✓
Incident and problem resolution		✓	✓
System software patching		✓	✓
Capacity planning and performance reviews			✓
Infrastructure assessments and key business activity reviews			✓

## Process and outcomes

Service level	What we provide	How we deliver	Measurable results
Essentials services	 <b>Support</b>	<ul style="list-style-type: none"> <li>Billing and client success management</li> <li>24/7 technical support</li> </ul>	<ul style="list-style-type: none"> <li>High client satisfaction rates</li> <li>Maximum uptime</li> </ul>
	 <b>Security and notifications</b>	<ul style="list-style-type: none"> <li>Patch management</li> <li>Monitoring and event management</li> <li>Service configuration management</li> </ul>	<ul style="list-style-type: none"> <li>Up-to-date systems</li> <li>Increased transparency and security</li> </ul>
	 <b>Resolution</b>	<ul style="list-style-type: none"> <li>Problem and incident management</li> <li>Change enablement and request fulfillment</li> </ul>	<ul style="list-style-type: none"> <li>SLOs achieved; SLA met</li> <li>Increased governance and reduced risk</li> <li>Reduced incident resolution time</li> </ul>
	 <b>Optimization</b>	<ul style="list-style-type: none"> <li>Capacity, performance, and cost management</li> <li>Service continuity management</li> </ul>	<ul style="list-style-type: none"> <li>Continual optimization</li> <li>Data-driven decision-making</li> </ul>
SOW/Service hours	 <b>Implementation</b>	<ul style="list-style-type: none"> <li>Comprehensive planning</li> <li>Skilled resources</li> <li>Projects managed through to completion</li> </ul>	<ul style="list-style-type: none"> <li>Regular communication and follow-ups</li> <li>Projects managed to time and cost expectations</li> </ul>

## Why Insight for As a Service

When you choose Insight for your As a Service partner, you gain access to a full portfolio of solutions from a single vendor. Our long-standing relationships with Cisco and Pure Storage guarantee that you receive the ongoing support you need to optimize your investment and realize your IT transformation goals.

**Cisco Gold Partner**  
since 1999

**350+** Cisco sales engineers with  
**2,000+** Cisco certifications

Pure Platinum  
**Elite Partner**  
**60+** Pure Storage sales and engineering certifications

**1<sup>st</sup>** U.S.-based FlashStack Authorized Support Partner

Learn more at:  
[solutions.insight.com](https://solutions.insight.com)  
[insight.com](https://insight.com)

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